

# **Elevate** your Business

Intact Xline is a powerful business management software solution designed for small to medium sized companies.



The functionality of Intact Xline reaches far beyond that of traditional accounting and stock management software to provide businesses with functionality and features that support every department, enabling your team to drive efficiencies, increase productivity, monitor profitability and enhance customer service. Like all Intact Software solutions, Intact Xline is industry driven, designed to grow and flex in line with the future needs of your business. The flexible nature of our software also enables us to provide your business with a `perfect fit' solution that connects people and technology with your commercial and strategic goals so that your business can always operate at its best.

# Software Overview

### Next generation business management software for SMEs

Intact Xline is an ideal solution for merchants, retailers and distributors with 2–50 users who wish to use one business management software solution to manage their entire organisation. It is also perfect for businesses that require a business management software solution that embraces both mobility and ecommerce at its core, delivered by a team with many years of industry experience, ready to guide and advise you on your digital journey.

# Futureproof your investment

Intact Xline has been built using a modern technology platform providing you with a futureproofed system that can enhance your business operations far into the future. The Intact Xline technology layer also opens the door to secure integration with cloudbased mobile and web systems.

### Modern, User-Friendly Design

Intact Xline has been built using a cutting edge technology platform that facilitates an excellent experience for system users. Its modern, intuitive design extends across the system and the customisable nature of Intact Xline means screens can be personalised by company, role or individual user to further enhance the user experience.

#### **Standard Features**

Advanced Trade Counter, POS & Touch POS Smart Stock Control Management Accounts & Financial Ledgers Quotation, Sales & Purchase Order Processing Credit Control Manager Analytics & Scheduled Reporting Xmanager - Business Intelligence Task Manager Telesales Loyalty Points Security & Privacy Controls Multi-Branch & Multi-Location GDPR & WEEE Compliancy Enablers SEPA & Multi-Currency Credit Card Integration

#### **Digital Transformation Tools**

Intact Access Enterprise Mobility Platform Intact Cliqx Ecommerce B2B & B2C Solution

#### **Optional Modules**

Signature Capture **Bill of Materials** Job Costing Time Recording Expenses Recording Data Clear-Out Excel Connector CRM Lite Serial and/or Batch Tracking Works Order Processing Tile Distribution Machine Service Stock by Size Third Party Integration **Document Scanning Timber Sales** Xportal FDI Mobile Warehouse

#### **Ongoing Support**

Local Support Team Training Academy Quarterly Software Upgrades Strong Innovation Pipeline Customer Driven Ideation Forum

### Software Description

# The following features are standard in Intact Xline

#### Advanced Trade Counter, POS and Touch POS

Intact Xline's fully integrated POS system offers the most efficient way to manage dayto-day business transactions and facilitates the speed, accuracy and improved levels of service required in today's competitive marketplace. While there are a variety of ePOS software systems on the market, not all integrate seamlessly with your back-office system. This enables you to more effectively manage special offers, discount levels, retain tight control of your margins and eliminate entry of a transaction more than once.

Customising your trade counter system per user, department or company-wide provides a familiar way of working, making it easy for your staff to serve your customers efficiently and effectively. You can customise prompts to appear with margin warnings, promotional offers, related products, alternate products, etc. to ensure that you retain tight operational control even if you are out of the office. Intact Xline can also facilitate multiple easy-pay solutions, including Sage Pay support.

#### **Smart Stock Control**

Our wide range of useful stock management features enables you to maintain accurate and efficient stock levels, ensuring that less money gets tied up in your warehouse and you retain effective control of your product margins. The range of features includes partial stocktakes, batch stock reordering, cycle counting, aged stock analysis, slow-movingstock reports, order point recalculation, minimum order value, stock price book and monthly analysis graphs.

#### Management Accounts and Financial Ledgers

Intact Xline boasts a range of features that support tight control of your business finances, including margins, profitability, credit control, VAT reporting, cost centre reporting and budgeting.

#### Quotation, Sales and Purchase Order Processing

With a clear emphasis on quick access to vital information, the quotation, sales and purchase order processing module can be used for many different applications; it will be the beating heart of any trading company. When in direct contact with the customer, vital statistics such as credit history, sales history, pricing information and account information are no more than a single keystroke or mouse click away. Once the order is received it can work its way through a predefined set of processes, as specified by you, before being fully supplied.

#### **Credit Control Manager**

The overall value of your debt and average collection days are key factors which can be seamlessly addressed using the Credit Control Manager. Features of this module include immediate access to debtor call history, tailored debt letters, chronological cash collection information, immediate credit-stop facility, promised payment reminders, the ability to assign tasks to work colleagues, and more.

#### **Analytics and Scheduled Reporting**

The Intact 'Data Drill' is a standard feature of Intact Xline and provides state-of-the-art interactive data mining and analysis. This tool complements the scheduled reporting engine by providing real-time sales, purchasing, nominal and stock information. The Report Scheduler can then be configured to deliver the reports you require to your inbox or those of your colleagues at specified times.

#### Xmanager - Real-Time Business Intelligence

Think of the Xmanager as business intelligence on demand. The Xmanager dashboard provides managers with realtime key management information. The dashboard displays the latest information in table or chart format and is as up to date as the last transaction input into Intact Xline.

Dashboards can be set up at the company, role or user level, with each dashboard displaying the information relevant to that employee's position and duties.

#### Task Manager

In its simplest format, this feature will allow you to schedule tasks for yourself or your colleagues, and/or vice versa. These tasks can also be linked directly to specific items such as purchase orders, receipts, customers' data, etc., thus saving you time looking for the item under review.

#### Telesales

The telesales module is a simple, intuitive solution designed with a single goal in mind: to make your operators more effective at maximising sales from your prospects or existing customer base. This module allows managers to coordinate the work of a telesales team. Each operator is set up and attached to individual customers and call frequency, preferred call day and time, orders and customer contact details are all displayed simply for your telesales operators.

#### **Loyalty Points**

Intact Xline offers a simple loyalty points solution. Businesses with more strategic and complex customer retention requirements can utilise Azpiral (www.azpiral.com); market leaders in providing state-of-the-art, fully integrated loyalty solutions to the retail and service sector. Azpiral's solutions are fully compatible with Intact Xline.

#### Access, Security And Privacy Controls

With extended use of business software across your organisation, it is important to ensure that sensitive data is tightly controlled. Within Intact Xline you can protect your critical data by ensuring that information such as product cost, bank account information, supplier ledgers, general ledgers etc. remain discrete to certain users.

Additional features include allowing certain users to ignore credit checks, setting individual purchase order limits, blocking users from creating purchase orders for certain suppliers, hiding supplier balances from certain users and forcing users to change passwords at regular intervals.

#### Management of Multiple Branches/Locations

Intact Xline is both multi-branch and multilocation enabled. Whether you're thinking of storing some of your products in an overflow warehouse, you operate multiple branches, or your plans include expansion to additional branches, Intact Xline will seamlessly manage all of your business locations with all data feeding into one central system.

#### **GDPR and WEEE Compliancy**

Intact Xline is fully GDPR and WEEE compliant and enables staff adherence to current GDPR and WEEE regulations. In relation to GDPR, Intact Xline will facilitate subject access requests, cash customer protection, account customer protection and account customer delivery address protection as well as CRM prospect protection. Intact Xline also has a built-in data breach register to assist with creating auditable records in the event of a breach.

#### **SEPA and Multi-Currency**

Intact Xline is fully SEPA compliant and readily handles multiple currencies. Existing sort codes and account numbers can automatically be converted to IBANs and BICs. You can also convert supplier or customer details globally or individually and transpose EFT files into a SEPA compliant format.

#### **Credit Card Integration**

The Intact Xline credit card payment solution is geared towards small to medium sized businesses. Using Sage Pay, your business can securely process credit card payments, directly linking them back into your Intact Xline system. This can assist in the reduction of fraud, human error and time spent on bank reconciliations.

# Digital Transformation Tools

### **Cross the Digital Divide**

Living in a digital economy means you need a modern business management software system in place that can support fully integrated ecommerce platforms and facilitate enterprise mobility throughout your organisation. Intact Xline enables you to harness these digital tools to achieve your business objectives and improve the digital experience of your employees, customers, suppliers, partners and stakeholders.

#### Intact Access Enterprise Mobility Platform

Intact Xline fully integrates with our enterprise mobility app, Intact Access; providing you and your employees with access to the real-time key information and controls they need anytime, anywhere. This enables your employees to interact with you and your customers effectively via mobile, which will enhance productivity and improve customer service levels overnight.

The wide-ranging functionality Intact Access offers can be tailored for each end user. For example; your delivery team may want to use the POD (Proof of Delivery) signature capture feature and post signed delivery dockets or advice notes back to your system instantly; your sales reps may wish to access customer aged debt, product or business information at a glance; and your managing director may wish to see the value of all quotations issued in the last 30 days.

It's all about mobilising your data, your way.

#### App Profiles Tailored for Each End User

The role-based nature of this app makes Intact Access a highly personalised mobile work tool for your employees





#### **Features and Benefits**

- Reduce reliance on office-based team to answer field queries
- Real-time information & updates
- Ease of use drives high adoption rate
- Personalised KPI dashboards
- Role based functionality
- Works offline
- Easy access to key customer activity relevant to your business
- Integrated satellite navigation\*
- Mobile signature capture
- Integrated expense reporting
- Stock check facility
- \* device must be GPS enabled

# Intact Cliqx ecommerce solution

### The smart way to sell online

Intact Xline has been designed to facilitate full integration with our robust ecommerce solution, Intact Cliqx. Intact Cliqx partners with the world's most secure, stable and extendable ecommerce platforms to provide you with all the features and functionality you require to make your B2B or B2C ecommerce site a success.

Whether you require a self-managed, fully managed or custom-made website, our Magento and nopCommerce integrations, along with our sophisticated APIs, provide you with the choice and flexibility you need to make doing business online easier. Whatever solution you choose, real-time integration with your Intact Xline solution will result in multiple benefits for your business and your customers, making this the smart way to sell online.



#### **Features and Benefits**

- Real-time integration
- Caters for both B2B and B2C ecommerce sites
- Easy-to-use content management system
- Online account portal for your B2B customers
- Open-source platform trusted by thousands of companies
- Mobile-responsive designs
- Professional, reliable templates
- Vast range of product, order management, payment and shipping features
- Marketing and SEO tools

# Optional Modules

Intact Xline comes with a range of optional modules that can be added to your Intact Xline solution at any time, including

Signature Capture Bill of Materials Job Costing **Time Recording Expenses Recording** Data Clear-Out **Excel Connector** CRM Lite Serial and/or Batch Tracking Works Order Processing **Tile Distribution** Timber Sales Machine Service Stock by Size Third Party Integration **Document Scanning** Xportal Mobile Warehouse EDI

For more information about any of these modules, please contact our Xline team at Xline@intactsoftware.com

# Ongoing Support Services

Your Intact Xline system will be used to run your business for many years to come. To ensure you get optimal use of your Intact Xline solution over its lifetime, we have the following support structures in place.

#### Your Local Support Team

Our local support teams take the time to understand your business's way of working and likely needs. Our goal is to quickly respond to your queries. From immediate telephone support to remote diagnostics and Program Update Cover (PUC), our aim is to help you get the most from your software solution so that you can achieve your own objectives and grow your business.

Our support team links in with the consultants who implemented your system, thus resolving issues in a timely, thorough manner. Our current support satisfaction rate stands at over 96%...not a statistic you see often in the software industry!

#### The Intact Software Training Academy

At Intact Software, we want you to realise the full range of benefits and features housed in your Intact Xline software system.

The Intact Software Training Academy offers a range of courses designed to explore new and existing functionality, find better ways of doing things and give new employees the skills they need to thrive in your organisation. Our courses are suitable for all Intact Xline users – from those yet to go live to those who have been using the system for some time. Course schedules can be found on our website and bookings can be made online.

Our current support satisfaction rate stands at over 96%

#### **Software Develompent Process**



#### **Stong Innovation Pipeline**

The agile development framework we employ for Intact Xline enables us to continually innovate to bring you new features and capabilities designed to empower your business to operate at its best. On average, our quarterly releases encompass more than 800 work items, thus ensuring that your Intact Xline system always employs the most up-to-date functions, features and technology designed for your industry.

#### **Customer-Driven Ideation Forum**

We strongly believe that technology designed for your business drives your business. That's why our ideation forum is driven by you; our customers. It allows all of our customers to provide input into our product roadmap, and ideas with the most customer votes get progressed as a priority. This ensures we focus on those innovations that will make a real difference to your business.

#### Your Intact Team

The importance of relationships in the business management software industry is often underestimated. Working with people who understand your business is an intangible quality that has huge tangible knock-on effects. At Intact Software, we hire great people – and we keep them. Our staff turnover rate is exceptionally low helping us to retain a wealth of best practice industry knowledge and experience in-house. This matters in an industry where experience is essential; it minimises risk for everyone concerned and we believe our people are truly best in class.

### **Get Started**

To schedule a demonstration contact your local Intact Xline sales consultant

042 933 1742 (Ireland) 01442 878 879 (UK)

or drop us a line at
Xline@intactsoftware.com

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